McKinzie Welschmeyer

EDUCATION

Missouri State University Springfield, MO 2012 - 2016

Bachelor of Science in Fashion Design and Product Development

Minor in International Marketing

SKILLS

Microsoft Office Adobe Illustrator Kaledo for the Fashion Industry Pattern Making Draping

HONORS

Provost Scholarship Recipient 2012 - 2016 Teen Vogue Fashion University Attendee 2012, 2013 Stephen's College Project Prom Finalist 2012

CONTACT

welschmeyermckinzie@gmail.com

573-544-8884

http://mckinziew.weebly.com

PROFESSIONAL EXPERIENCE

vfish Designs - Chicago, Illinois

Off-Price Account Manager: July 2016 - February 2017

- Moving closeout inventory through e-commerce and brick-and-mortar channels while researching and pursuing international sales opportunities
- Keeping inventory levels up to date and organized
- Creating and maintaining relationships with apparel and accessory buyers
- Curating sales offers based upon available inventory, demand, and season

Modern Society - Springfield, Missouri

Sales Associate: January 2016 - July 2016

- Meet sales goals through suggestive selling
- Maintaining sales floor through visual merchandising

A.L.C. LTD - Los Angeles, California

Design Intern: June 2015 - August 2015

- Assist knitwear design team during technical fittings and design meetings
- Brain-storm possible designs using draping and flat pattern techniques
- Creating and revising tech-packs and organizing fabric swatches and trims
- Designing and presenting mood, trend, and color boards to design team
- Creating and recoloring prints using Adobe Illustrator

Chrisara Designs - Springfield, Missouri

Intern: March 2015 - May 2015

- Researched and compared sourcing opportunities
- Styled social media posts for present and future use
- Assisted at brand events

BCBG MaxAzria - Springfield, Missouri

Floor Supervisor: September 2014 - January 2016

- Drive and exceed sales goals by executing BCBG initiatives and encouraging sales associates
- Review weekly reports, identify deficient areas, and partner with sales manager to implement action plans
- Create and maintain a growing client base

Harem & Company - Springfield, Missouri

Assistant Sales Associate: January 2013 - September 2014

- Assisting sales associates while styling clients
- Keeping warehouse stocked and organized
- Maintaining sales floor through visual merchandising
- Creating social media posts